



Presenting a Mental Model



Dealing with Difficult People

Agenda

Board Synergy Club

3

Being Wrong

8

The Righteous Mind

10

3 Languages of Politics

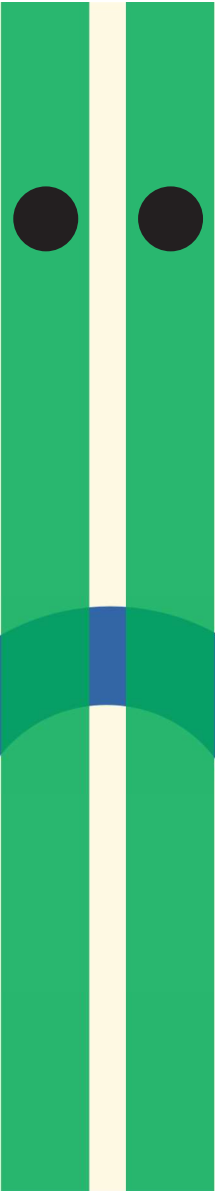
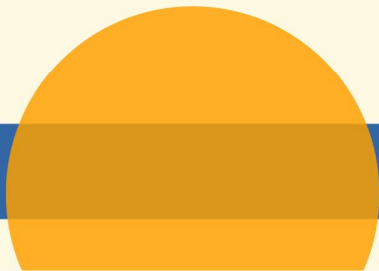
20

Applying the Mental Model

26

Board Synergy Club

Thursdays 1:30pm in the Clubhouse

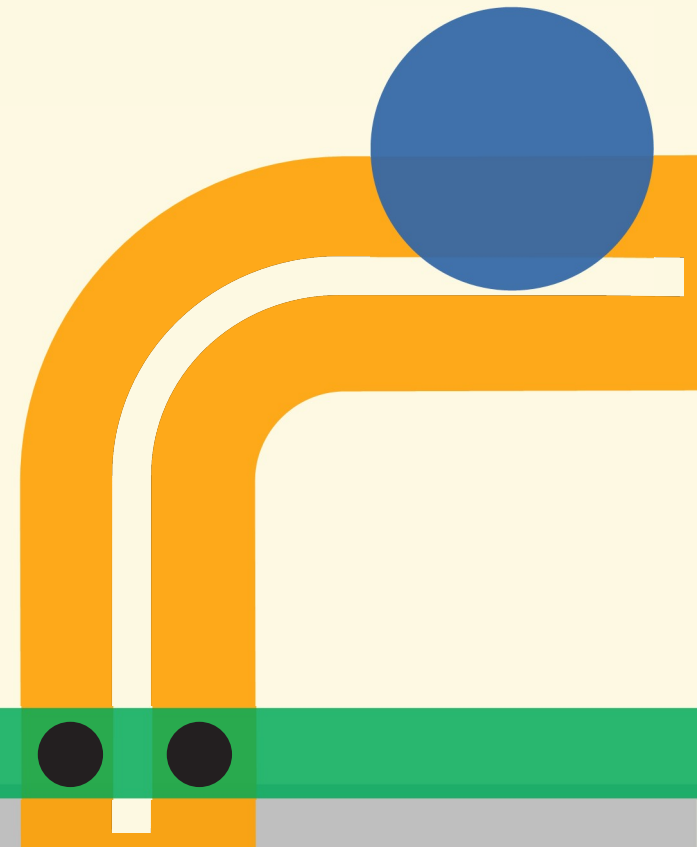




4

About Board Synergy Club

- **Started in July 2023.**
- **We meet Thursdays @ 1:30 pm in the Club House (Cardroom B).**
- **Vision: Every association has a well-informed and capable board.**
- **Actively working on:**
 - **Website**
 - **Monthly Presentations**
 - **Welcome Materials**





www.boardsynergyclub.com

BOARD SYNERGY CLUB *at Century Village WPB*

Home | Operations | Finance | Security | Property Management | Legal | Welcome Materials | Unit Owner | Board Member | Forms | Records | About

Home
Upcoming Events
In the News
Dealing with Difficult People

Upcoming Events

Board Members

2023-11-08: Condominium Association Meeting Documents

This webinar will provide clarity and guidance on the varying Condominium Association Meeting Documents from featured guests; Nicole Price, Esq., Icard Merrill, and Jonathan M. Mofsky, Esq., Siegfried Rivera

When: Wednesday - November 8, 2023 @ 12:00PM

To register, click [here](#).

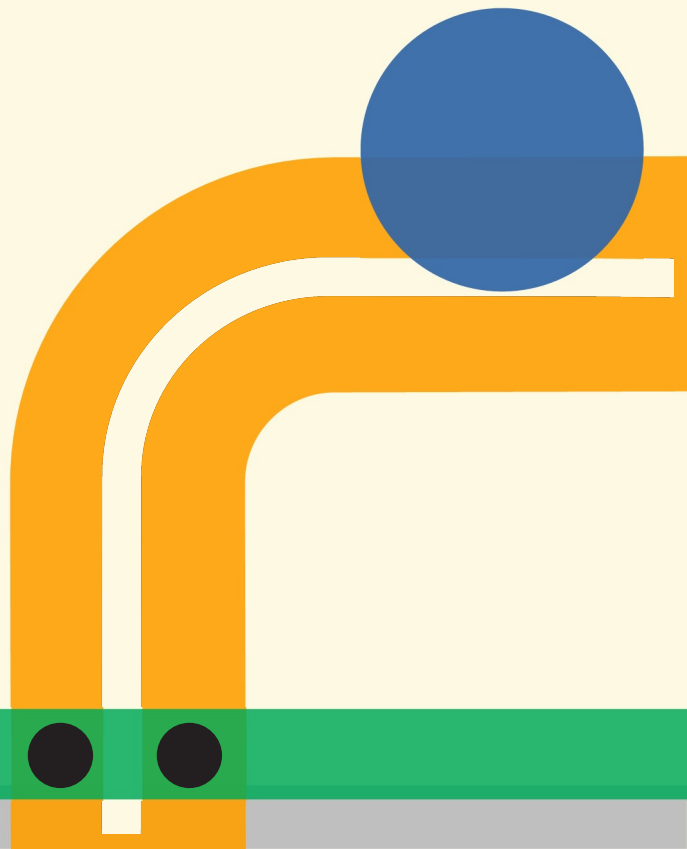
2023-11-09: Reserve Funding Education

When: Thursday - November 9, 2023 @ 1:30PM
Where: Clubhouse Classroom C
Learn: What are reserves? how are they calculated?
See: Reserve Funding Analysis Tool

2023-11-14: Becker's Board Member Boot Camp

Board Member Boot Camp is a fun and interactive military-themed Board certification course designed to assist volunteer board members in carrying out the often rigorous duties

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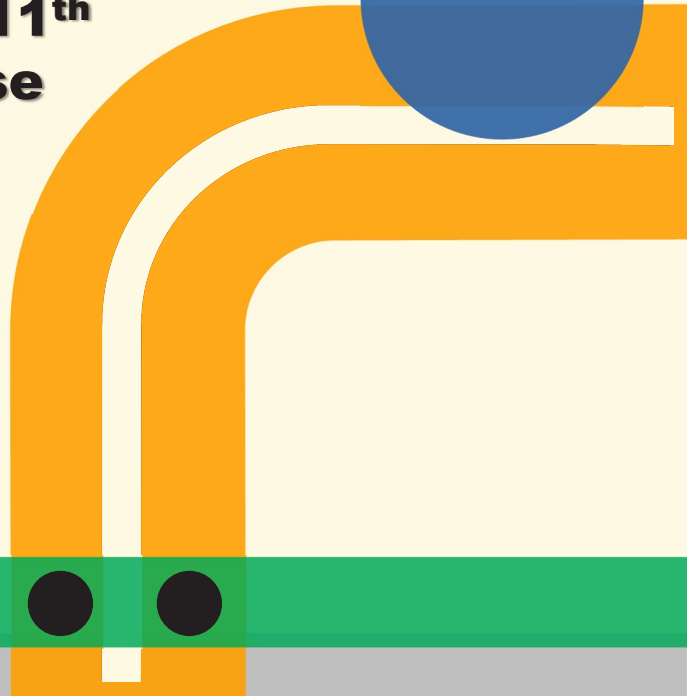
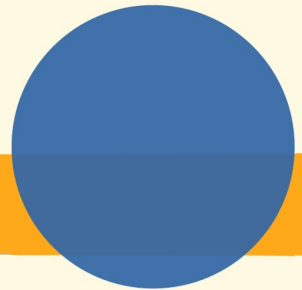
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Bylaws



★ Next Presentation ★

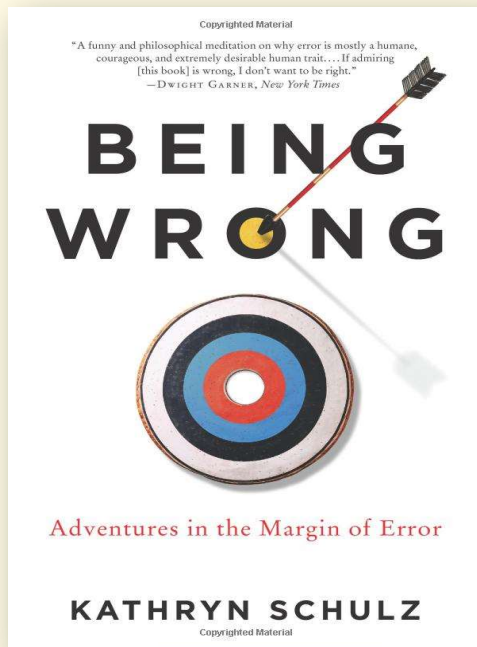
- **Thursday January 11th**
- **1:30pm in Clubhouse Classroom C**



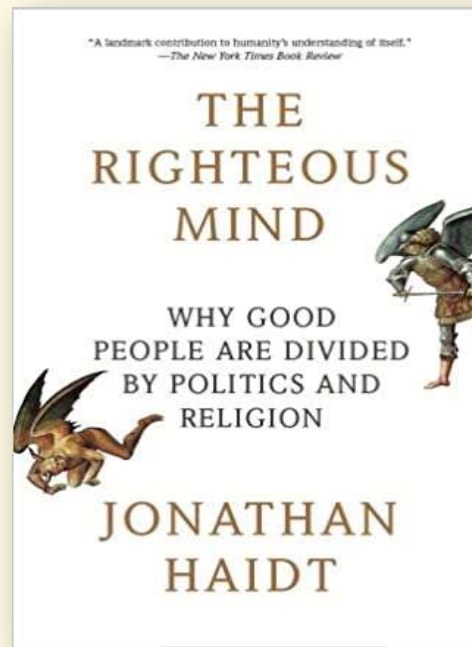


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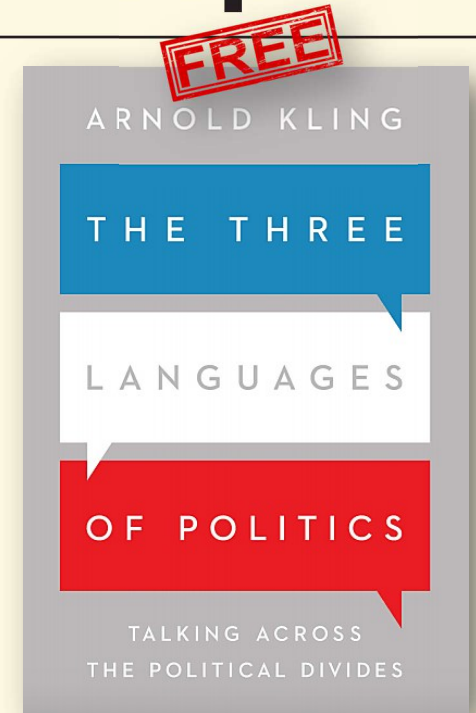
Dealing with Difficult People



2011



2012



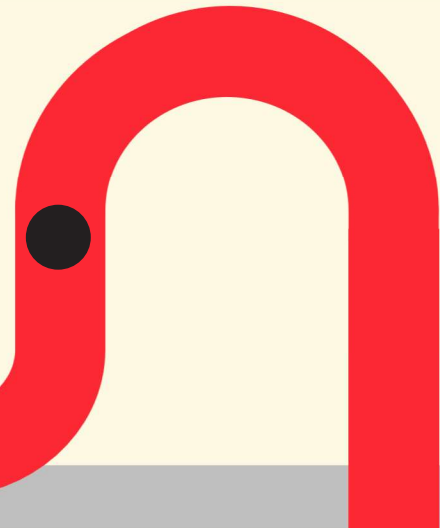
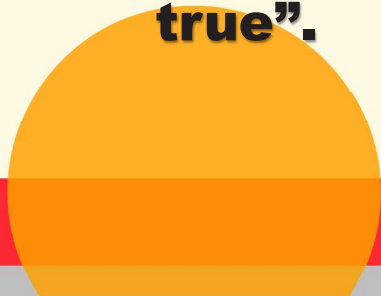
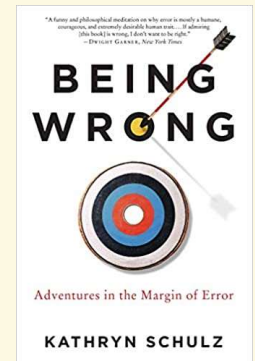
2013



8

Being Wrong

It is natural for everyone to believe they are right about everything. When others disagree with us, we usually assume we are right, and they are wrong. Psychologists have a model for this called the **First-Person Constraint on Doxastic Explanation, or as Pulitzer Prize winning Journalist Kathryn Schulz says, “Cuz it’s true”.**

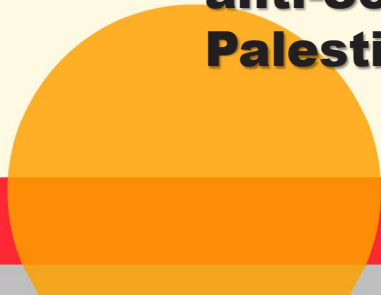
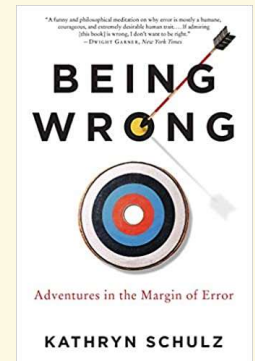




9

“Cuz it’s true”

- **First-Person Constraint on Doxastic Explanation**
 - **Ignorance Assumption.**
 - **Idiocy Assumption.**
 - **Evil Assumption.**
- **We often stop at the Evil Assumption and label others an extremist, white supremacist, neo-Nazi, communist, anti-Semite, hate monger, anti-Palestinian, or terrorist.**

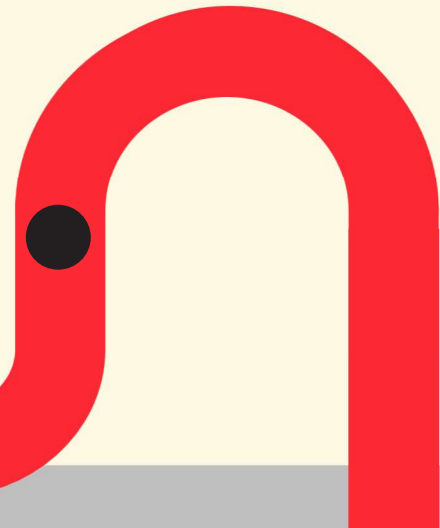
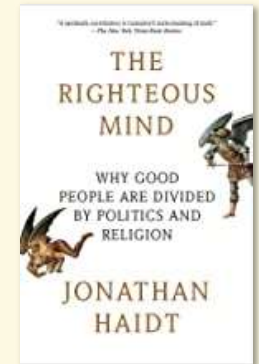




10

The Righteous Mind

Social Psychologist Jonathan Haidt and his colleagues used 25 years of research to develop the **Moral Foundations Theory, a multi-disciplinary theory borrowing concepts from many social sciences, especially anthropology and evolutionary psychology.**

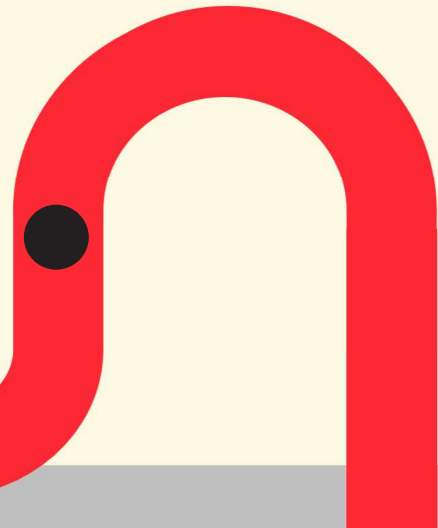
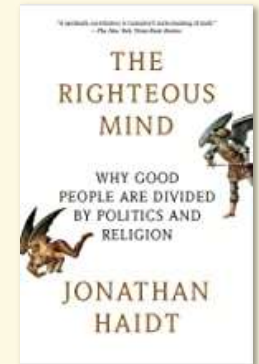




11

Moral Foundations Theory

1. People make moral judgements primarily using **moral intuitions**.
2. The moral intuitions people experience **vary by individual** and culture.
3. Our mind justifies our moral judgements so that **everyone except us seems like a hypocrite**.



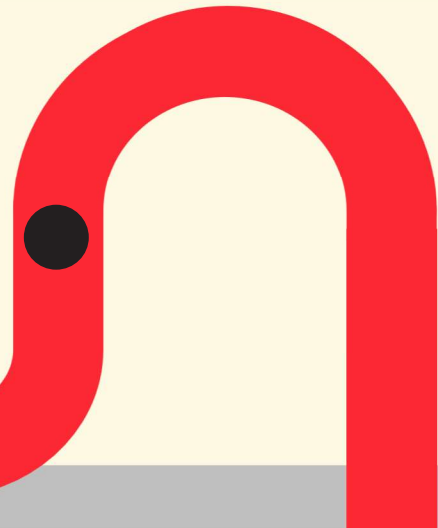
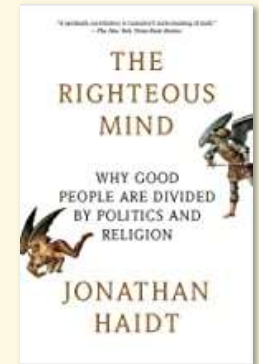


12

Care/Harm Intuition

Care/Harm Intuition

- **Does an event benefit others?**
- **Its adaptive challenge was preventing harm to vulnerable members of the tribe, especially children who need to be cared for and fed for several years after birth.**



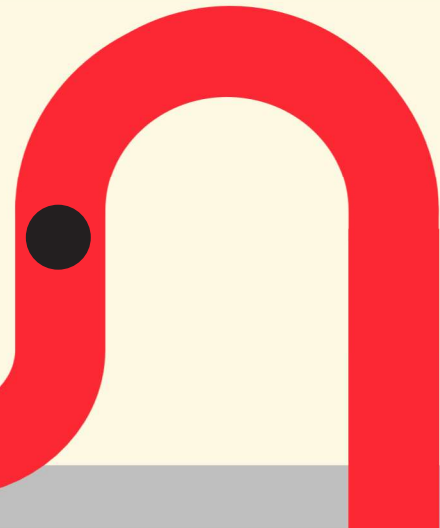
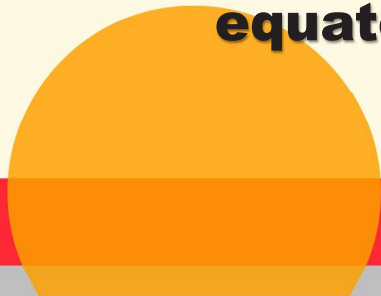
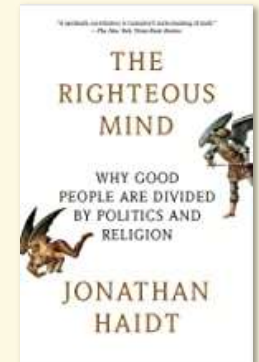


13

Fairness/Cheating Intuition

Fairness/Cheating Intuition

- **Is an event in accordance with shared rules and equity?**
- **Its adaptive challenge was benefiting from cooperation, absent exploitation.**
- **For Progressives, fairness often means equality, where others equate fairness with proportionality.**



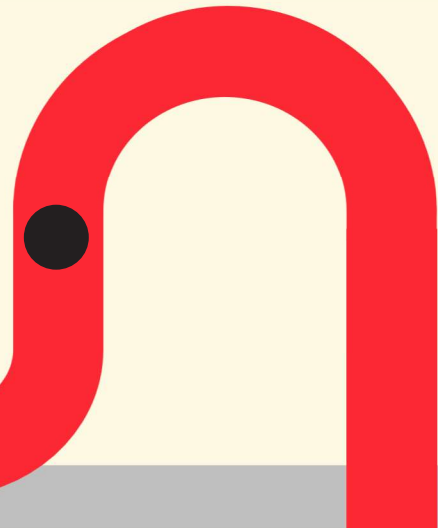
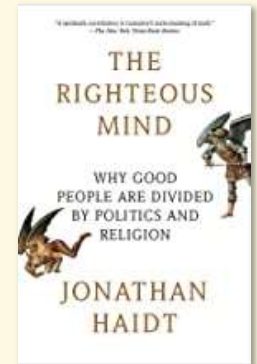


14

Liberty/Oppression Intuition

Liberty/Oppression Intuition

- **Does an event allow people to make their own decisions about their behavior?**
- **Its adaptive challenge was suppressing bullies (illegitimate authority).**



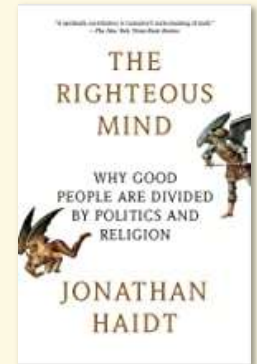


15

Loyalty/Betrayal Intuition

Loyalty/Betrayal Intuition

- **Does an event benefit my family, those close to me, or my ingroup?**
- **Its adaptive challenge was maintaining tribal coalitions and fending off attack from rival tribes.**



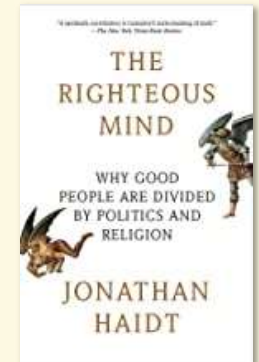


16

Authority/Subversion Intuition

Authority/Subversion Intuition

- **Does an event respect social norms, tradition, and legitimate authority?**
- **Its adaptive challenge was maintaining beneficial group hierarchies that take on responsibility for maintaining order and justice.**



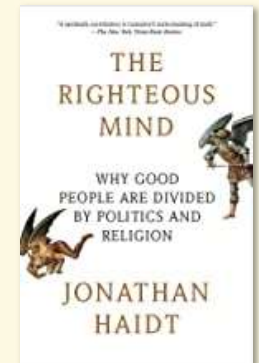


17

Sanctity/Degradation Intuition

Sanctity/Degradation Intuition

- **Is an event holy, pure, elevated, and noble (versus disgusting, contaminated, immoral, and degrading)?**
- **Its adaptive challenge was avoiding contaminants.**
- **The environmental movement is based on this intuition, as is the abortion issue.**

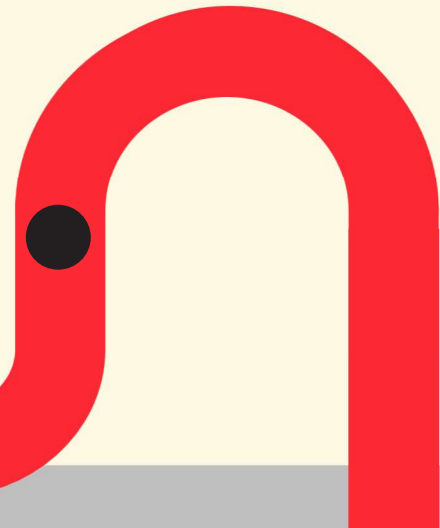
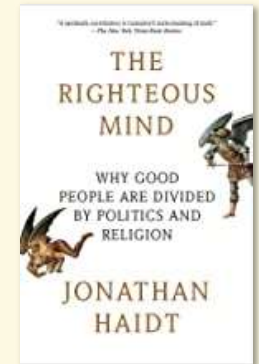




18

Comparison

Progressive	Moral Foundations	Conservative
Very important	Care	Important
Important	Fairness	Important
Important	Liberty	Very important
Less important	Loyalty	Important
Less important	Authority	Important
Less important	Sanctity	Important

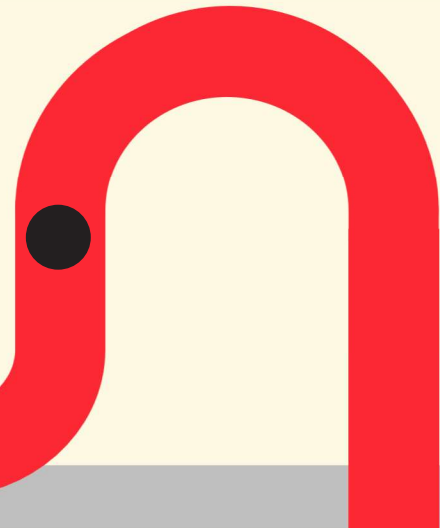
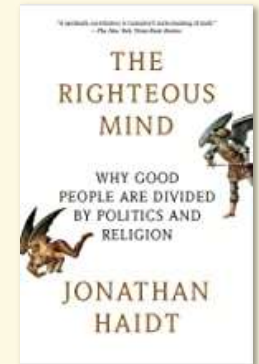




19

Summary

- **In the U.S. Progressives emphasize care, fairness, and liberty.**
- **In the U.S. Conservatives emphasize care, fairness, liberty, loyalty, authority, and sanctity equally.**
- **Loyalty, authority, and sanctity are group-binding intuitions.**





20

The 3 Languages of Politics

Economist Arnold Kling noticed that his political acquaintances formed **three distinct groups and that all three groups did not seem able to work out solutions to common problems.**





21

Oppressor/Oppressed Axis

Axis #1 - Oppressor/Oppressed Axis.

- **Progressives stand up for the underprivileged and will tend to think and communicate along the oppressor-oppressed axis.**





22

Civilization/Barbarian Axis

Axis #2 - Civilization/Barbarian Axis.

- **Conservatives stand up for Western values and will tend to think and communicate along the civilization-barbarian axis.**





23

Liberty/Oppression Axis

Axis #3 - Liberty/Oppression Axis.

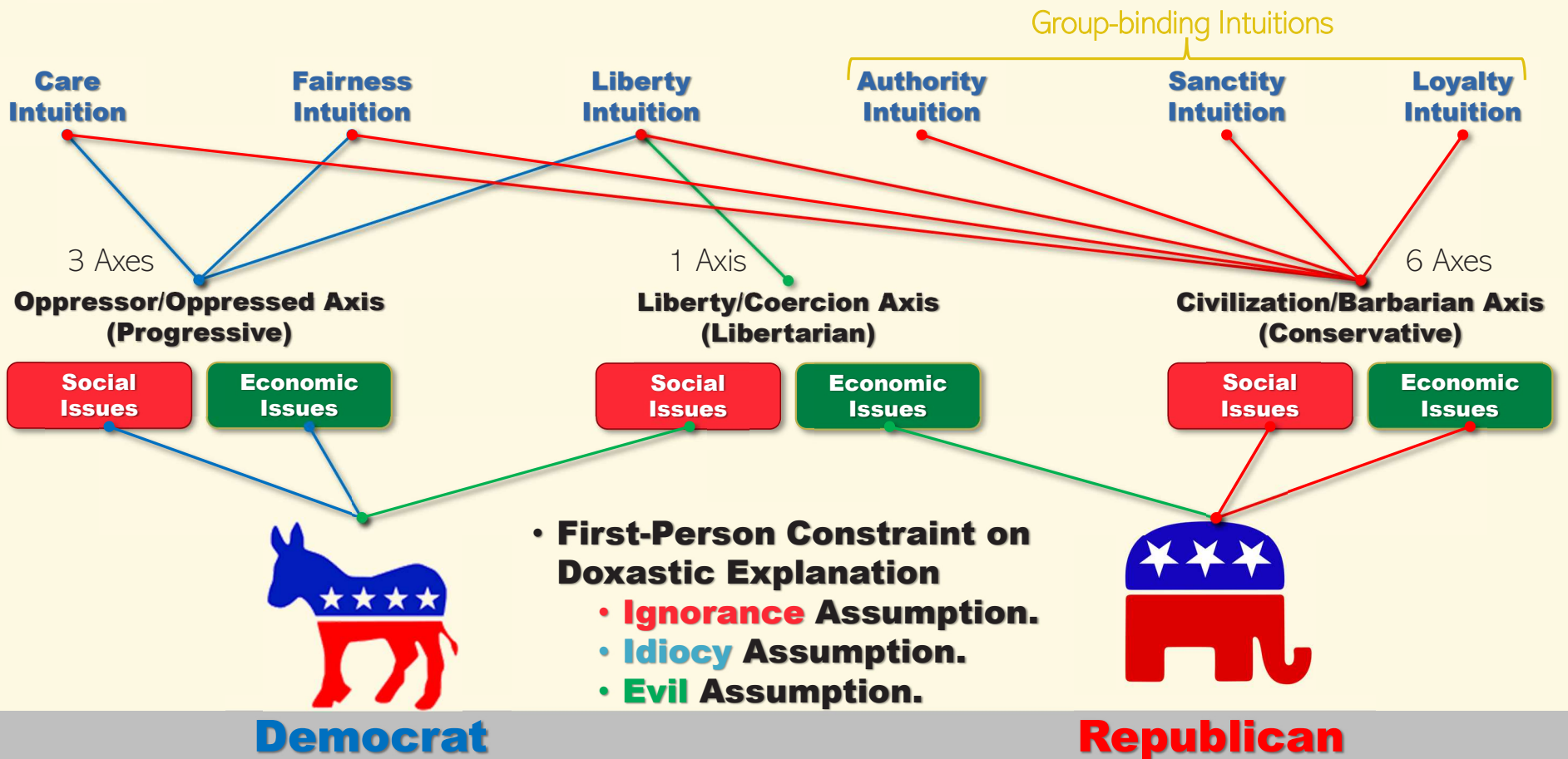
- **Libertarians stand up for individual rights and will tend to think and communicate along the liberty-coercion axis.**





24

Mental Model



A decorative graphic on a light yellow background. It features a red line in the top right corner that turns 90 degrees. A green line starts from the left, curves down, then right, and then up. A blue line starts from the bottom, curves up, then left, and then down. An orange circle is positioned on the left side. Two black dots are placed on the green line: one at the top curve and one at the bottom curve.

Applying the Mental Model

Examples



The Israeli-Palestinian Conflict

Conservative

- **Along the conservative civilization-barbarism axis, the focus is on the way that Israeli values align with American values. Conservatives emphasize the nihilism of Palestinian terrorism. To support Israel is to defend civilization. To support the Palestinians is to promote barbarism.**

Progressive

- **Along the progressive oppressor-oppressed axis, the focus is on the political and economic adversities faced by the Palestinians. Progressives see Israeli policy as responsible for much of the Palestinian suffering. To support the Palestinians is to stand up for an oppressed people. To support the current policies of Israel is to back the oppressors.**

Libertarian

- **Along the libertarian liberty-coercion axis, the focus is on the corruption of Palestinian government and the militarism of Israel. For the United States, the policy that is most consistent with liberty is one of nonintervention in foreign affairs. Providing diplomatic and financial assistance to Israel requires coercive taxation at home to support a coercive government abroad.**



Abortion & Unwed Motherhood

Conservative

- **Conservatives would look at abortion and unwed motherhood from the perspective of the civilization-barbarism axis and say that those phenomena are symptoms of cultural decay. Young people are not learning sexual restraint and the value of marriage the way that they did many decades ago. We need to try to reverse this.**

Progressive

- **Progressives would look at abortion and unwed motherhood from the perspective of the oppressor-oppressed axis and say that we need to ensure that poor people are given economic opportunity, education, and access to birth control. Unwed mothers are oppressed and deserve our sympathy. Those who would blame or try to limit access to abortion are oppressors.**

Libertarian

- **Libertarians would look at abortion and unwed motherhood from the perspective of the liberty-coercion axis and say that government should not be trying to regulate personal behavior. Individual choices about sex, marriage, childbearing, and abortion represent liberty. Government regulation represents coercion.**



Black Mortgage Rejections

Conservative

- **From the perspective of the conservative civilization-barbarism axis, mortgage credit should go to people who work hard, save, and handle credit responsibly. Regardless of race, it is appropriate to deny mortgage credit to households unless they have shown an ability to handle credit responsibly. Rewarding virtuous behavior and denying credit to the irresponsible helps in the contest between civilization and barbarism.**

Progressive

- **From the perspective of the progressive oppressor-oppressed axis, the Boston Fed study shows that African Americans face discrimination in the mortgage market. It shows a need for government to protect minorities with tougher enforcement of banking regulations. Otherwise, minority families who wish to own homes will be handicapped by the oppressive practices of bankers.**

Libertarian

- **From the perspective of the libertarian liberty-coercion axis, banks should be allowed to make their own lending decisions. Libertarians might suspect that the results of the study were distorted to make it appear that government involvement is warranted.**



Gay Wedding Cake Rejection

Conservative

- **Conservatives would say that religion is important for civilization. They would argue that the baker's freedom to exercise his or her religion should be protected.**

Progressive

- **Progressives would view gays as a historically oppressed class. The gay couple's ability to obtain a wedding cake is limited by prejudice. Government must combat this prejudice and ensure that bakers do not refuse to sell wedding cakes to gay couples.**

Libertarian

- **Libertarians would say that government should not become involved in either marriage decisions or cake-baking decisions. People should have a choice in whom they marry. Cake bakers should not be coerced into baking cakes that they do not wish to bake.**



Emotional Support Animal

Conservative

- **Conservatives would say that some dog owners leave feces behind and don't train their animal to behave causing chaos in society. Only "responsible" owner should have animals.**

Progressive

- **Progressives would say that seeing an animal that is left home whining when its owner is out is no different than a child who is being neglected. Any mistreatment of animals cannot be tolerated.**

Libertarian

- **Libertarians would say that a Condo Association should not become involved in animal ownership. If an animal is not infringing on the rights of others, the owner has the right to spend their money on what they want, including animals.**

A decorative graphic on the left side of the slide features a vertical orange line and several horizontal red lines that curve to the right. A black dot is located at the intersection of the orange line and the top-most red line. To the right of the text, a solid green circle is partially overlaid by a red line that curves around it.

Thank You

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